

## Message Text

UNCLASSIFIED

PAGE 01 STATE 174989

42

ORIGIN AID-63

INFO OCT-01 ADP-00 EB-05 CIAE-00 NEA-05 SCI-01 IGA-02 /077 R

DRAFTED BY ASIA/CD:THLUSTIG:LE

08/31/73 EXT 29134

APPROVED BY ASIA/CD:THLUSTIG

ASIA/CD:SATAUBENBLATT

DESIRED DISTRIBUTION

7C ACTION ASIA INFO PA PHA PVC PPC 4 GC GCFLD GCASIA TAAG

AGRIC CIAX COM FSR NSC TVA XMB 63P

----- 117499

R 010027Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY ISLAMABAD

UNCLAS STATE 174989

AIDAC

E.O. 11652: N/A

SUBJ: PROPOSED FAUJI FERTILIZER PROJECT

REF: (A) STATE 173301; (B) ISLAMABAD 7038

1. MET WITH IFC (STEPHENSON AND OTHERS) THIS MORNING. ADVISED THEM OF CONTENTS PARAGRAPH 2, REF(B). AFTER RECEIPT AND REVIEW FLUOR REPORT, IFC PLANS SEND APPRAISAL MISSION TO PAKISTAN, TENTATIVELY SCHEDULED FOR OCTOBER. IFC ADVISED THEY ARE ATTEMPTING INTEREST FOREIGN INVESTORS. THEY HAVE ONE TENTATIVE NIBBLE BUT WISH TO APPRAISE PROJECT AND BE SURE OF THEIR GROUND ON GAS AND FERTILIZER PRICES BEFORE PURSUING MATTER. IN ANY EVENT, PARTICIPATION OF FOREIGN OPERATING COMPANY AS INVESTOR IS CONDITION OF THEIR OWN PARTICIPATION. ANYTHING FAUJI CAN DO IN INTERESTING SUITABLE FOREIGN INVESTORS WILL THUS BE MOST USEFUL IN SPEEDING UP PROJECT WHICH, AS WE SEE IT NOW, HAS ONLY MARGINAL CHANCE OF BEING READY FOR FINANCING THIS FY, EVEN THOUGH IFC,S INTENTION TO SEND APPRAISAL MISSION FAIRLY

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 174989

PROMPTLY IS ENCOURAGING.

2. WE HAVE BEGUN EXAMINING FLUOR REPORT AND WILL REPORT OUR REACTIONS AFTER RECEIPT OF SUPPLEMENTARY PAGES.

3. PLEASE PASS TO FAUJI NAMES OF FOLLOWING CONSULTANTS WHOM FAUJI SHOULD CONTACT TO DETERMINE THEIR ABILITY TO ASSIST THEM:

(A) JAMES CHEMICAL ENGINEERING

4 SEYMOUR PLACE WEST  
ARMONK, N.Y. 10504;

(B) JOHN VAN DER VALK AND ASSOCIATES

E 210 BERGEN MALL OFFICE CENTER  
ROUTE 4  
PARAMUS, N.J. 07652

(C) CLARENCE LEWIS

4800 FORT CROCKETT BOULEVARD  
GALVESTON, TEXAS 77550

(D) BRESLER AND ASSOCIATES

P.O. BOX 86  
NEW YORK, N.Y. 10025

(E) SCIENTIFIC DESIGN COMPANY

BUSH HOUSE ALDWICH  
LONDON WC 2, 4QB

4. ALL FIRMS EXCEPT (E), ABOVE, ARE U.S.; SCIENTIFIC DESIGN IS BRITISH FIRM OWNED BY U.S. COMPANY OF SAME NAME. ASIA/CD FAMILIAR WITH FIRMS (A), (B) AND (E) BUT HAVE NOT CHECKED CURRENT STAFF AVAILABILITIES AND WORK LOAD. SUGGEST FAUJI CABLE ALL FIVE FIRMS AND ASK:

(A) FOR EXPERIENCE DATA; AND

(B) STATE OUTLINE OF WORK WHICH FAUJI WANTS THEM TO UNDERTAKE, AT LEAST INITIALLY. AS WE SEE IT, INITIAL SCOPE OF WORK WOULD INCLUDE ASSISTANCE IN (1) SELECTING PROCESSES; (2) CHECKING CAPITAL

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 174989

COST AND WORKING CAPITAL ESTIMATES; (3) NEGOTIATIONS WITH PARTNERS AND CONTRACTORS. FAUJI MAY ALSO WISH INDICATE THAT ADDITIONAL WORK DURING CONSTRUCTION MAY BE NEEDED. WE BELIEVE FAUJI SHOULD SERIOUSLY CONSIDER RETAINING EITHER FIRM OR ONE OR MORE INDIVIDUALS AS THEIR TECHNICAL ADVISORS (SEE FOLLOWING PARAGRAPH) EVEN THOUGH FOREIGN PARTNER MAY SUPPLY TECHNICAL EXPERTISE

TO AN EVENTUAL JOINT VENTURE.

5. TAUBENBLATT HANDCARRYING LETTER TO CHAIRMAN OF FAUJI  
SUGGESTING HE CONTACT BILL BROOKS, NOW OPERATIONS MANAGER  
FOR INDIAN COOP FERTILIZER PROJECT, WHO WILL PROBABLY BE  
AVAILABLE IN APRIL 1974 AND POSSIBLY SOONER. ROGERS

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FERTILIZER INDUSTRY, CONSTRUCTION, INDUSTRIAL PLANTS, INDUSTRIAL INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE174989  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** THLUSTIG:LE  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730958/aaaabqme.tel  
**Line Count:** 121  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN AID  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) STATE 173301; (B) ISLAMABAD 7038  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 SEP 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10-Sep-2001 by reddocgw>; APPROVED <28 FEB 2002 by boyleja>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED FAUJI FERTILIZER PROJECT  
**TAGS:** EGEN, PK, FAUJI  
**To:** ISLAMABAD  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005